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Foliage and Cones of Norway Spruce

***Wholesale Price-List***  
**1913**

**R. DOUGLAS' SONS**

*Established 1848*

**WAUKEGAN, ILLINOIS**



**WAUKEGAN NURSERIES**

LONG-DISTANCE PHONE 30



Austrian Pine (*Pinus Austriaca*)

## Terms and Conditions

The terms of payment must invariably be **cash, or satisfactory security before shipping.**

When goods are ordered by express C. O. D., one-half of the amount in cash must accompany the order.

We pack in strong, light boxes, **for which we make a moderate charge.**

No charge is made for delivering goods at freight or express offices.

**After delivering our goods to forwarders our responsibility ceases.**

When losses occur through detention or neglect **en route**, claims should be made **at once** on the forwarders.

Any mistake of ours will be promptly corrected, if we are notified within **five days** of receipt of goods.

Purchasers will confer a favor by stating the manner in which they wish their goods sent—by freight or express. We can ship from Waukegan by the American Express, Chicago & Northwestern Railway, Elgin, Joliet & Eastern Railway, United States Express, and Chicago, Milwaukee & St. Paul Railway; also by boat to Chicago. Give us the route from Chicago if practicable. Write post-office address plainly.

The articles in the following list will be furnished at annexed prices only when the quantity specified is taken, as follows: 50 at 100 rates; 500 at 1,000 rates, etc. Rates by the 100 or 1,000, etc., will not apply when two or more articles or classes offered separately are included to make up the right number.

We have by far the largest stock of Evergreens ever offered in the United States, all grown from seeds on our own grounds.

## Guarantee of Genuineness

While we exercise the utmost diligence and care to have our varieties true to name, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove otherwise, or refund the amount paid, it is mutually understood and agreed between the purchaser and ourselves that we shall in no case be liable for any sum greater than the amount originally received for said trees, etc., that prove untrue.

**The prices annexed do not include boxes or bales, which we charge for at cost, as follows:**

Boxes (including packing)	12 feet long by 30-inch ends.....	\$3 50
Boxes (including packing)	12 feet long by 30-inch ends.....	3 25
Boxes (including packing)	10 feet long by 28-inch ends.....	3 00
Boxes (including packing)	10 feet long by 28-inch ends.....	2 75
Boxes (including packing)	8 feet long by 24-inch ends.....	2 50
Boxes (including packing)	7 feet long by 24-inch ends.....	2 25
Boxes (including packing)	6 feet long by 24-inch ends.....	2 00
Boxes (including packing)	5 feet long by 20-inch ends.....	1 50
Bales, according to size, 25 cts. to \$2.		

**No charge is made for conveyance from Nursery to the railroad station.**

# R. DOUGLAS' SONS

Waukegan Nurseries

WAUKEGAN, ILL.



## EVERGREEN TREES

### TRANSPLANTED

	Each	10	100
<b>ABIES balsamea</b> (Balsam Fir). 2 to 3 feet.....	\$0 40	\$3 00	\$25 00
3 to 4 feet.....	50	4 00	35 00
<b>balsamea</b> (Large Cone, Double). 2 to 3 feet.....	1 50	10 00	
3 to 4 feet.....	2 00	15 00	
4 to 5 feet.....	3 00	25 00	
<b>concolor</b> (Colorado White Fir). 7 to 8 feet.....	9 00	85 00	
8 to 9 feet.....	10 00	95 00	
9 to 10 feet.....	11 00	105 00	
10 to 11 feet.....	12 00	115 00	
11 to 12 feet.....	14 00	125 00	
<b>JUNIPERUS Sabina</b> (Savin Juniper). 1½ to 2 feet..	1 00	8 50	75 00
<b>communis Hibernica</b> (Irish Juniper). 1½ to 2 ft.	50	4 00	35 00
2 to 3 feet.....	65	5 00	40 00
<b>Virginiana glauca.</b> 1½ to 2 feet.....	1 25	10 00	
<b>PICEA alba</b> (White Spruce). 2 to 3 feet.....	75	6 50	50 00
3 to 4 feet.....	1 00	7 50	65 00
4 to 5 feet.....	1 50	12 50	100 00
<b>excelsa</b> (Norway Spruce). 12 to 18 inches.....			10 00
1½ to 2 feet.....	40	3 00	25 00
2 to 3 feet.....	50	4 00	30 00
3 to 4 feet.....	75	5 00	40 00
4 to 5 feet.....	1 00	8 50	
<b>pungens</b> (Colorado Green Spruce). 3 to 4 feet.....	4 00	35 00	
4 to 5 feet.....	5 00	45 00	
5 to 6 feet.....	6 00	55 00	
<b>pungens</b> (Colorado Blue Spruce).			
2 to 3 feet.....	3 00	25 00	
3 to 4 feet.....	4 00	35 00	
4 to 5 feet.....	6 00	55 00	
5 to 6 feet.....	7 00	65 00	
6 to 7 feet.....	8 00	75 00	
7 to 8 feet.....	9 00	85 00	
<b>pungens Kosteriana</b> (Koster's Blue Spruce).			
1½ to 2 feet.....	2 50		



One of Our Arbors for Growing Evergreen Seedlings

## EVERGREEN TREES, continued

	Each	10	100
<b>PINUS Austriaca</b> (Austrian Pine). 1½ to 2 feet.....	\$0 50	\$4 00	\$30 00
2 to 3 feet.....	65	5 00	40 00
<b>Mughus</b> (Dwarf Mountain Pine). 1 foot.....	75	5 00	40 00
<b>Strobilus</b> (White Pine). 12 to 18 inches.....		1 50	10 00
1½ to 2 feet.....	35	2 50	20 00
2 to 3 feet.....	50	4 00	35 00
3 to 4 feet.....	75	6 50	50 00
<b>sylvestris</b> (Scotch Pine). 2 to 3 feet.....		3 50	25 00
3 to 4 feet.....		5 00	35 00
4 to 5 feet.....		7 50	50 00
<b>PSEUDOTSUGA Douglasii</b> (Douglas' Spruce).			
2 to 3 feet.....	2 00	15 00	
3 to 4 feet.....	2 50	20 00	
4 to 5 feet.....	3 50	30 00	
5 to 6 feet.....	4 50	40 00	
<b>THUYA occidentalis</b> (American Arborvitæ). 9 to 12 in.		75	5 00
12 to 18 inches.....		1 25	10 00
1½ to 2 feet.....	25	2 00	15 00
2 to 3 feet.....	50	3 50	25 00
3 to 4 feet.....	60	4 00	35 00
<b>occidentalis Douglasii aurea</b> (Douglas' Golden Arborvitæ). 12 to 18 inches.....	75	6 00	
1½ to 2 feet.....	1 25	10 00	
2 to 3 feet.....	1 50	12 50	
3 to 4 feet.....	2 00	15 00	
4 to 5 feet.....	3 00	25 00	
<b>occidentalis pyramidalis compacta</b> (Compact Pyramidal Arborvitæ). 1½ to 2 feet.....	1 00	7 50	
2 to 3 feet.....	1 50	10 00	
3 to 4 feet.....	2 00	15 00	
4 to 5 feet.....	2 50	20 00	
<b>occidentalis Douglasii pyramidalis</b> (Douglas' Pyramidal Arborvitæ). 2 to 3 feet.....	2 50		
<b>occidentalis Smithiana Douglasii</b> . 1 to 1½ feet. 1 00			
<b>occidentalis Wareana</b> (Siberian Arborvitæ).			
1½ to 2 feet.....	1 00	7 50	
2 to 3 feet.....	1 25	10 00	
3 to 4 feet.....	1 50	12 50	
<b>TSUGA Canadensis</b> (Hemlock Spruce). 1½ to 2 feet 60		5 00	40 00

# WHOLESALE PRICE-LIST FOR 1913

## EVERGREEN TREE SEEDLINGS

The following are very fine stock, well rooted and far superior to **imported trees** of the same age, as they make a fine growth the first season after transplanting.

With our experience of over fifty years in growing Evergreens from seeds, packing and shipping millions annually, we are glad to be able to say that we ship them to arrive as safely, and transplant as successfully, as deciduous trees.

We make a specialty of growing Evergreen Trees from seeds in very large quantities and forest trees for planters.

	100	1,000
<b>ABIES balsamea</b> (Balsam Fir). 2 years.....	\$2 00	\$12 00
<b>concolor</b> . 2 years.....	2 50	15 00
4 to 6 inches.....	2 50	15 00
<b>PICEA alba</b> (White Spruce). 4 to 6 inches.....	1 00	8 00
6 to 9 inches.....	1 25	10 00
9 to 12 inches.....	1 50	12 00
<b>Englemanni</b> (Englemann's Spruce). 2 years.....	2 00	15 00
<b>excelsa</b> (Norway Spruce). 4 to 6 inches.....	1 00	4 00
6 to 9 inches.....	1 25	5 00
9 to 12 inches.....	1 50	7 00
12 to 15 inches.....	2 00	9 00
<b>pungens</b> (Colorado Blue Spruce). 2 years.....	2 00	10 00
<b>PINUS Austriaca</b> (Austrian Pine). 4 to 6 inches.....	1 50	8 00
6 to 9 inches.....	2 00	12 00
9 to 12 inches.....	2 50	15 00
<b>Banksiana</b> (Jack Pine). 4 to 6 inches.....	1 00	5 00
6 to 9 inches.....	1 25	6 00
9 to 12 inches.....	1 50	7 00
12 to 15 inches.....	2 00	10 00
<b>Mughus</b> (Dwarf Mountain Pine). 2 years.....	1 50	7 00
<b>Strobus</b> (White Pine). 2 years.....	1 00	6 00
3 years.....	1 50	8 00
<b>sylvestris</b> (Scotch Pine). 4 to 6 inches.....	1 00	5 00
6 to 9 inches.....	1 25	7 00
<b>PSEUDOTSUGA Douglasii</b> (Douglas' Spruce). 4 to 6 inches...	1 50	12 00
<b>THUYA occidentalis</b> (American Arborvitæ). 2 years.....	1 00	6 00
4 to 6 inches.....	1 50	10 00

## DECIDUOUS TREES

	Each	10	100
<b>ACER dasycarpum</b> (Soft Maple). 8 to 10 feet.....	\$0 50	\$4 50	\$40 00
10 to 12 feet.....	75	6 50	60 00
<b>Negundo</b> (Box Elder). 10 to 12 feet.....	75	6 50	60 00
<b>platanoides</b> (Norway Maple). 6 to 8 feet.....	75	6 50	60 00
8 to 10 feet.....	85	7 50	70 00
10 to 12 feet.....	1 25	10 00	
<b>platanoides Schwedleri</b> (Schwedler's Purple Maple). 6 to 8 feet.....	1 25	10 00	
<b>saccharinum</b> (Sugar Maple). 6 to 8 feet.....	85	7 50	70 00
8 to 10 feet.....	1 00	8 50	80 00
10 to 12 feet.....	1 25	10 00	90 00
<b>ALNUS glutinosa imperialis</b> (Cut-leaved Alder). 4 to 5 feet.....	75		
<b>BETULA alba</b> (White Birch). 6 to 8 feet.....	75	6 50	
<b>alba pendula laciniata</b> (Cut-leaved Weeping White Birch). 6 to 8 feet.....	1 00	8 50	
<b>CATALPA Bungei</b> .....	1 00		
<b>speciosa</b> . 6 to 8 feet.....	40	3 50	30 00
8 to 10 feet.....	50	4 50	40 00
<b>FRAXINUS viridis</b> (Green Ash). 8 to 10 feet.....	40	3 00	25 00
10 to 12 feet.....	50	4 00	30 00
2 to 3 inches caliper.....	75	6 50	50 00
<b>LARIX Europæa</b> (European Larch). 8 to 10 feet.....	75	5 00	



Avenue of Norway Maples (*Acer platanoides*). See page 3

**DECIDUOUS TREES, continued**

	Each	10	100
<b>MORUS alba Tatarica pendula</b> (Weeping Mulberry). 2-year heads.....	\$1 00		
<b>POPULUS Carolinensis</b> (Carolina Poplar). 8 to 10 feet.		\$5 00	\$40 00
<i>fastigiata</i> (Lombardy Poplar). 8 to 10 feet.....		5 00	40 00
<b>PYRUS angustifolia</b> (Bechtel's Crab). 3 feet.....	60	5 00	
<i>floribunda</i> . 4 to 6 feet.....	50	4 00	
6 to 8 feet.....	60	5 00	
<b>QUERCUS palustris</b> (Pin Oak). 6 to 8 feet.....	1 00	8 50	
<i>rubra</i> (Red Oak). 6 to 8 feet.....	1 25	10 00	
<b>SALIX laurifolia</b> (Laurel Willow). 8 to 10 feet.....		5 00	40 00
<i>lutea</i> (Golden Willow). 8 to 10 feet.....		5 00	40 00
<b>SORBUS aucuparia</b> (European Mountain Ash). 8 to 10 feet.....	50	4 00	35 00
<b>TILIA Americana</b> (American Linden). 6 to 8 feet....	75	6 50	
8 to 10 feet.....	1 00	8 50	
<i>Europæa platiphyllo</i> (European Linden). 6 to 7 feet	50		
<b>ULMUS Americana</b> (American Elm). 6 to 8 feet....	50	4 50	40 00
8 to 10 feet.....	75	6 50	60 00
10 to 12 feet.....	1 25	10 00	90 00
<i>campestris</i> , in variety (English Elms). 4 to 6 feet..	60	5 00	
6 to 8 feet.....	75	6 00	

## FOREST TREE AND ORNAMENTAL SEEDLINGS

(Special quotations on lots of 5,000 and over.)

All of these seedlings are nursery-grown and are much better rooted, straighter and stockier than those collected in the forest or river-bottoms. All of our seedlings are dug with a spade or tree-digger, while the forest-grown ones are usually pulled up by hand, greatly injuring the root by so doing.

	100	1,000
<b>ACER dasycarpum</b> (Soft Maple). 12 to 18 inches.....	\$1 00	\$5 00
18 to 24 inches.....	1 25	7 00
<b>Negundo</b> (Box Elder). 18 to 24 inches.....	1 00	5 00
2 to 3 feet.....	1 25	6 00
<i>platanoides</i> (Norway Maple). 10 to 15 inches.....	1 25	10 00



# WHOLESALE PRICE-LIST FOR 1913

## FOREST TREE AND ORNAMENTAL SEEDLINGS, continued

	100	1,000
<b>BERBERIS purpurea</b> (Purple Barberry). 9 to 12 inches.....	\$1 25	\$7 00
<b>Thunbergii</b> . 6 to 9 inches.....	2 00	12 00
<b>vulgaris</b> . 10 to 15 inches.....	1 25	7 00
<b>CATALPA speciosa</b> . 12 to 18 inches.....	1 00	5 00
18 to 24 inches.....	1 25	6 00
<b>FRAXINUS Americana</b> (American White Ash). 12 to 18 inches. 1	00	4 00
18 to 24 inches.....	1 25	5 00
2 to 3 feet.....	1 50	6 00
<b>MORUS alba</b> (Russian Mulberry). 12 to 18 inches.....	1 50	6 00
<b>PRUNUS serotina</b> (Wild Black Cherry). 9 to 12 inches.....	1 25	10 00
<b>ROBINIA pseudacacia</b> (Black Locust). 12 to 18 inches.....	1 00	4 00
18 to 24 inches.....	1 25	5 00
<b>ROSA rugosa</b> . 6 to 10 inches.....	2 00	10 00
<b>SORBUS aucuparia</b> (European Mountain Ash). 1 year.....	1 00	8 00
<b>ULMUS Americana</b> (American White Elm). 12 to 18 inches... 1	00	5 00
18 to 24 inches.....	1 25	7 00



Hedge of Berberis Thunbergii

## DECIDUOUS SHRUBS

	Each	10	100
<b>BERBERIS purpurea</b> (Purple Barberry). 1½ to 2 feet..\$	20	\$1 80	\$10 00
2 to 3 feet.....	25	2 00	14 00
3 to 4 feet.....	35	2 50	16 00
<b>Thunbergii</b> . 12 to 18 inches.....	20	1 50	14 00
18 to 24 inches.....	25	2 00	16 00
<b>vulgaris</b> (Common or Green Barberry). 1½ to 2 feet. 20		1 80	10 00
2 to 3 feet.....	25	2 00	14 00
<b>CORNUS Sibirica</b> (Siberian Dogwood). 1½ to 2 feet. 20		1 80	10 00
2 to 3 feet.....	25	2 00	16 00
3 to 4 feet.....	35	2 50	20 00
<b>CYDONIA Japonica</b> (Japan Quince). 1½ to 2 feet... 20		1 50	14 00
2 to 3 feet.....	25	2 00	16 00
<b>DEUTZIA Lemoinei</b> . 1½ to 2 feet.....	25	2 00	16 00
<b>ELÆAGNUS angustifolia</b> (Russian Olive). 2 to 3 feet 25		2 00	14 00

# R. DOUGLAS' SONS, WAUKEGAN NURSERIES

## DECIDUOUS SHRUBS, continued

	Each	10	100
<b>FORSYTHIA Fortunei.</b> 2 to 3 feet.....	\$o 25	\$2 00	\$16 00
3 to 4 feet.....	35	2 50	18 00
<b>intermedia.</b> 2 to 3 feet.....	25	2 00	16 00
3 to 4 feet.....	35	2 50	18 00
<b>suspensa.</b> 2 to 3 feet.....	25	2 00	16 00
3 to 4 feet.....	35	2 50	18 00
<b>HIBISCUS</b> , in variety. 1½ to 2 feet.....	35	2 50	20 00
<b>HYDRANGEA paniculata grandiflora.</b> 2 to 3 feet..	25	2 00	16 00
<b>arborescens grandiflora alba.</b> 1½ to 2 feet.....	35	2 50	20 00
<b>LIGUSTRUM Amurense</b> (Amoor River Privet).			
2 to 3 feet.....	20	1 80	15 00
<b>LONICERA Morrowi.</b> 1½ to 2 feet.....	20	1 80	14 00
2 to 3 feet.....	25	2 00	16 00
<b>Tatarica alba</b> (White Tartarian Honeysuckle).			
2 to 3 feet.....	25	1 80	16 00
3 to 4 feet.....	35	2 50	20 00
<b>Tatarica rubra</b> (Pink Tartarian Honeysuckle).			
2 to 3 feet.....	25	1 80	16 00
3 to 4 feet.....	35	2 50	20 00
<b>virginalis alba.</b> 2 to 3 feet.....	25	1 80	14 00
3 to 4 feet.....	35	2 00	16 00
<b>MAHONIA aquifolia.</b> 12 to 18 inches.....	20	1 80	14 00
1½ to 2 feet.....	25	2 00	16 00
<b>Japonica.</b> 1½ to 2 feet.....	25	2 00	16 00
<b>PHILADELPHUS coronarius</b> (Mock Orange). 2 to 3 ft.	25	2 00	16 00
3 to 4 feet.....	35	2 50	18 00
<b>grandiflorus</b> (Large-flowered Mock Orange). 2 to 3 ft.	20	1 60	14 00
3 to 4 feet.....	25	1 80	16 00
<b>PRUNUS maritima</b> (Sand Plum). 3 to 4 feet.....	35	3 00	16 00
<b>Pissardi</b> (Purple-leaved Plum). 3 to 4 feet.....	50	3 50	
<b>RHUS typhina laciniata</b> (Cut-leaved Staghorn Sumac).			
2 to 3 feet.....	35	2 50	20 00
<b>SAMBUCUS Canadensis aurea</b> (Golden Elder).			
2 to 3 feet.....	25	1 80	16 00
3 to 4 feet.....	35	2 00	18 00



Spiraea Van Houttei

# WHOLESALE PRICE-LIST FOR 1913

## DECIDUOUS SHRUBS, continued

	Each	10	100
<b>SPIRÆA Bumalda, Anthony Waterer.</b> 12 to 18 inches	\$0 25	\$2 00	\$16 00
<i>opulifolia</i> (Nine Bark). 2 to 3 feet.....	25	2 00	16 00
<i>opulifolia aurea</i> (Golden Spirea). 2 to 3 feet.....	25	2 00	16 00
<b>Van Houttei</b> (Bridal Wreath). 2 to 3 feet.....	25	2 00	16 00
3 to 4 feet.....	35	2 50	18 00
<b>SYMPHORICARPOS racemosus</b> (Snowberry).			
2 to 3 feet.....	25	2 00	16 00
<i>racemosus vulgaris</i> (Indian Currant). 2 to 3 feet...	25	2 00	16 00
<b>SYRINGA vulgaris</b> (Purple Lilac). 2 to 3 feet.....	25	2 00	16 00
3 to 4 feet.....	35	3 00	18 00
<i>vulgaris alba</i> (White Lilac). 2 to 3 feet.....	25	2 00	18 00
3 to 4 feet.....	35	3 00	20 00
<i>villosa</i> . 2 to 3 feet.....	40	3 50	
<b>TAMARIX</b> , in variety. 2 to 3 feet.....	25	2 00	14 00
<b>VIBURNUM Lantana</b> (Wayfaring Tree). 2 to 3 feet..	30	2 50	18 00
<i>Opulus</i> (High Bush Cranberry). 2 to 3 feet.....	25	2 00	16 00
3 to 4 feet.....	35	2 50	18 00
<i>Opulus sterile</i> (Snowball). 2 to 3 feet.....	25	2 00	16 00
3 to 4 feet.....	35	2 50	18 00
<i>pyrifolium</i> (Pear-leaved Viburnum). 3 to 4 feet....	35	2 50	18 00
<i>rugosum</i> . 2 to 3 feet.....	35	2 50	20 00
<b>WEIGELA, Eva Rathke.</b> 2 to 3 feet.....	25	2 00	18 00
3 to 4 feet.....	35	3 00	20 00
<i>rosea</i> . 2 to 3 feet.....	25	2 00	18 00
3 to 4 feet.....	35	3 00	20 00

## ROSES

<b>HYBRID PERPETUALS</b> .....	30	2 50	20 00
Anne de Diesbach			
Frau Karl Druschki			
General Jacqueminot			
Margaret Dickson			
Mrs. John Laing			
Paul Neyron			
<b>CLIMBING</b> .....	25	2 00	15 00
Baltimore Belle			
Queen of the Prairie			
Dorothy Perkins			
<b>RAMBLERS</b>			
Baby.....	35	3 00	25 00
Crimson.....	25	2 00	18 00
<b>MISCELLANEOUS ROSES</b>			
Mme. Plantier.....	25	2 00	18 00
Harrison's Yellow.....	35	3 00	25 00
Hybrid Sweet Brier.....	35	3 00	25 00
<b>RUGOSA alba</b> .....	30	2 50	20 00
<i>rubra</i> .....	30	2 50	20 00

## VINES AND CREEPERS

	Each	10	100
<b>AMPELOPSIS Englemanni</b> (Englemann's Virginia			
Creepers). 2 years.....	\$0 25	\$2 00	\$18 00
<i>Veitchii</i> (Boston Ivy). 2 years.....	25	2 00	18 00
<b>ARISTOLOCHIA Siphon</b> (Dutchman's Pipe).....	50	4 00	
<b>CELASTRUS orbiculatus</b> (Japan Bittersweet). 2 years	25	2 00	18 00
<b>CLEMATIS Henryi</b> .....	50	3 50	30 00
<i>Jackmanii</i> .....	50	3 50	30 00
<i>paniculata</i> .....	25	2 00	18 00
<b>LONICERA Belgica</b> (Monthly Fragrant).....	25	2 00	16 00
<i>Halliana</i> (Hall's Honeysuckle).....	25	2 00	18 00
<b>LYCIUM Barbarum</b> (Matrimony Vine).....	25	2 00	16 00

## PEONIES

	Each	10	100
<b>Coquette.</b> Crimson .....	\$0 35	\$3 00	\$25 00
<b>Festiva maxima.</b> White .....	50	4 00	35 00
<b>L'Esperance.</b> Rose .....	40	3 50	30 00
<b>Rubra superba.</b> Crimson .....	35	3 00	25 00
<b>Delachei.</b> Crimson .....	35	3 00	25 00
<b>Festiva.</b> White .....	40	3 50	30 00
<b>Eclatante.</b> Cherry .....	35	3 00	25 00



Field of *Paeonia Festiva Maxima*

## LARGE FRUITS

	Each	10	100
<b>APPLES.</b> 5 to 7 feet, select grade.....	\$0 40	\$3 50	\$30 00
<b>Summer Varieties</b> —Yellow Transparent, Early Harvest.			
<b>Autumn Varieties</b> —Fameuse, Wealthy, Duchess of Oldenburg.			
<b>Winter Varieties</b> —Ben Davis, Northern Spy, Northern Greening, Jonathan.			
<b>CRAB APPLES.</b> 5 to 7 feet, select grade.....	40	3 50	30 00
Hyslop, Siberian, Whitney.			
<b>PEARS.</b> 5 to 7 feet, select grade.....	40	3 50	30 00
Anjou, Bartlett, Flemish Beauty, Seckel, Kieffer.			
<b>CHERRIES.</b> 5 to 6 feet, select grade.....	35	3 00	25 00
Early Richmond, May Duke.			

# WHOLESALE PRICE-LIST FOR 1913

## SMALL FRUITS

	Each	10	100
<b>GRAPES.</b> 2-year-old, strong plants.			
Catawba. Red.....	\$0 15	\$1 00	\$6 00
Concord. Black.....	15	1 00	4 00
Delaware. Red.....	15	1 00	8 00
Moore's Early. Black.....	15	1 00	8 00
Niagara. White.....	15	1 00	6 00
<b>CURRANTS.</b> 2-year-old, strong plants.			
Cherry. Red.....	15	1 25	10 00
Fay's Prolific. Red.....	15	1 25	10 00
Perfection. Red.....	25	2 25	20 00
White Grape. White.....	15	1 25	10 00
Black Champion. Black.....	15	1 25	10 00
<b>GOOSEBERRIES.</b> 2-year-old, strong plants.			
Houghton. Red.....	15	1 00	7 00
Industry. Red.....	25	2 00	18 00
Downing. White.....	20	1 75	15 00
<b>BLACKBERRIES</b>			
Early Harvest.....		1 00	5 00
Eldorado.....		1 00	5 00
Snyder.....		1 00	5 00
<b>RASPBERRIES</b>			
Columbia. Red.....		1 00	5 00
Cuthbert. Red.....		1 00	5 00

## Forest Trees by Mail

We offer the following Trees, etc., postpaid, for \$1 per package

Our mail packages are made up of the number set opposite each kind, and we **never divide** the packages, nor put more than **one kind** in each \$1 package. Packages can be ordered by numbers.

Our experience of sending dollar packages of the best Forest and Ornamental Tree Seedlings, postpaid, has met with such success and received so many encomiums from every part of the country that we shall in future devote special attention to this business. The postage on each package and the labor of packing cost nearly 50 cents, so the direct profits of this business are very small; but, then, when a man once begins planting trees, he is sure to keep on doing so, and we hope by placing good trees in small quantities, and at cheap rates, within the reach of all, to build up among the farmers in every part of the country the habit of planting every year a hundred or more trees, and of considering the planting a part of their regular farm work.

These trees reach their destination in any part of this country in as good condition as when leaving the Nursery. We now send small packages of Evergreens by mail to Europe in perfect order, and have sent Deciduous Trees to India, 400 miles inland to Calcutta. They all lived and were in leaf ten days from planting.

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|------------------------------------|--------------------------------------|
| 1. 75 American Arborvitæ. 2 yrs.   | 13. 50 Mountain Ash. 2 years.        |
| 2. 50 Austrian Pine. 2 years.      | 14. 50 Berberis purpurea. 1 year.    |
| 3. 35 Colorado Blue Spruce. 2 yrs. | 15. 25 Berberis Thunbergii. 2 years. |
| 4. 40 Douglas' Spruce. 2 years     | 16. 50 Green Barberry. 2 years.      |
| 5. 75 Jack Pine. 2 years.          | 17. 50 Box Elder. 1 year.            |
| 6. 100 Norway Spruce. 2 years.     | 18. 100 Catalpa speciosa. 1 year.    |
| 7. 50 Nordmann's Fir. 2 years.     | 19. 25 Japan Bittersweet. 2 years    |
| 8. 35 Pinus flexibilis. 2 years.   | 20. 50 Soft Maple. 1 year.           |
| 9. 75 Scotch Pine. 2 years.        | 21. 50 Rosa rugosa. 1 year.          |
| 10. 75 White Pine. 2 years.        | 22. 50 Russian Mulberry. 1 year.     |
| 11. 50 White Spruce. 2 years.      | 23. 50 Wild Black Cherry. 1 year.    |
| 12. 50 Green Ash. 1 year.          |                                      |



Colorado Blue Spruce